

→ CASE STUDY 🔍



GB Solutions

GB Solutions offer tailored recruitment services across six specialist divisions.



BUSINESS CHALLENGE

- They had been stuck with an overpriced, restrictive supplier contract, until Covid-19 presented them with the opportunity to overhaul their business operations and break ties.
- The challenge for SCG as their new supplier was simple: to rapidly and effectively provide a solution to remote working, to step in to fill the void of the previous supplier, and to save the organisation money.

“

“They were able to work with us to understand our business, recommend a system that works with where our business is now, and importantly will still be fit-for-purpose with where we want to be in the future. We’ve been able to rise to the challenges presented by Covid and use technology to become more suitably available to our clients and candidates. We’ve even been able to brave going office-free”

Sue Waters, Co-Director

”

KEY SOLUTIONS

- We were able to supply mobile handsets for each of the consultants, and provide a mobile ‘WiFi in a box service’ to support overseas work.
- This set-up enabled GB Solutions to start working remotely and from home straight away, but has ultimately supported them to make a decision to ditch their office entirely and focus on a roving business model which allows consultants to be more available to clients and candidates.
- Overall, the new system has supported GB Solutions to be more flexible, and has saved them a whopping 88% for their telecommunications compared to their previous supplier, dropping from £1,000 per month to just under £120 per month for the same services.
- The services are also more future-proof and able to flex with the company and will help them to be whatever they need to be, without significant additional charges or set-up time.